

the canby center
el centro de canby



2018
ANNUAL REPORT



Hope Blossoms

In God's love, we renew
dignity and inspire learning
for youth and families.

Hope Blossoms



When a life blossoms, it is on display for everyone to see. You can't hide it! It is our privilege at The Canby Center to see frowns blossom into smiles through relationships cultivated over time. Hope can replace desperation, as it did for one mom this year who said "My teenage daughter is very sick. My husband and I are both working, but the

medical bills are making it impossible to meet our bills. We have to alternate which of us is going to miss work on the days we take our daughter to the doctor. So far, we've been able to keep our jobs, but we lose opportunity to earn with every appointment. Without The Canby Center, we would be homeless." Some families visit us when they have run out of options (44 families like the one above asked us for help with rent or utilities in 2018).

Jesus said "The kingdom of heaven is like a mustard seed, which a man took and planted in his field. Though it is the smallest of all seeds, yet when it grows, it is the largest of garden plants and becomes a tree, so that the birds come and perch in its branches." Matt 13:31,32

God, the Master Gardener, delights to make things grow. The kingdom of heaven grows person by person, soul by soul over time. Growth takes time, intention and care. 2018 has brought more growth to the Canby Center than any of us thought likely. Here are my reflections on an organization and its people blossoming with hope.

Humility is accurately understanding our place in the world. While we have worked hard to serve our community, we can't take credit for our growth. 396 volunteers gave 10,855 hours of service and 282 donors gave \$564,622 in 2018. This is truly a community endeavor that God is blessing in powerful ways, but seasons of growth and seasons of rest are a part of life and the lifecycle of all organizations. Some grow stronger and some weaken for reasons we can't always understand. The Canby Center is one part of a larger community that cares for its neighbors.

Gratitude is the right response to these blessings of growth and generosity flowing from God. The number of pieces that need to come together to make an endeavor like The Canby Center successful are beyond measure and way beyond the orchestration of a wise staff and board. We are grateful for what God is doing and we marvel at the loaves and fish being multiplied in front of our very eyes. Literally over a quarter million pounds of food was given to people in need at the Canby Center in 2018. That's more than ten times the amount of three years ago. Thanks be to God!

Relationships with God and each other are the secret sauce that makes what we do at the Canby Center so fantastic! In 2018, we

celebrated together at our annual banquet with the Cantalinas, a volunteer appreciation brunch in June, a special private concert in July with Michael Allen Harrison, a Thanksgiving dinner, and a Christmas Dinner. We pray for our guests, staff, donors, and volunteers on Mondays throughout the year, and we stop to pray for people as needs arise. Grace fills our relationships and compassion motivates our care in a place where everyone has something to share with others no matter their ability.

Direction is key. Without a clear sense of where we are and where we are going, we are lost. While goals can and do change, without them we would be adrift. In 2018, we launched the Thriving Together program designed to strengthen the dignity and resiliency of working poor families. Over 400 families joined in the first 6 months. In 2017, our Board of Directors developed a five-year strategic plan that included 5 strategic initiatives. Three of those initiatives have been completed (Kitchen, Development Manager, and Reading Mentors Expansion) and we are energized to focus on the remaining two.

Results matter. In 2016 we began developing a cloud-based database which tracks our service records, donations, activities, and effectiveness as an organization. Our staff now use "dashboards" which focus our attention on measures of success. The information reveals challenges before they become failures and it reveals opportunities before they are missed.

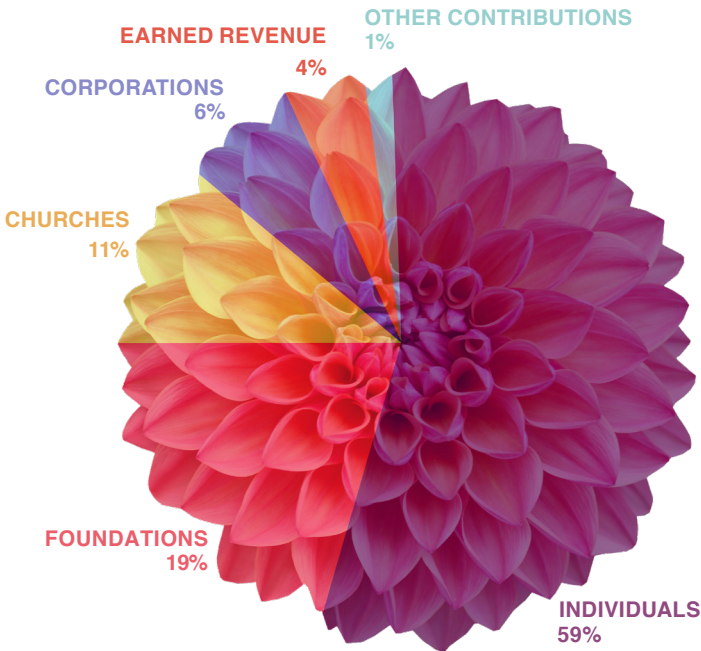
Refinement is continual. We perform our work, measure outcomes, and make improvements. These cycles happen daily, weekly, monthly and annually. The iterative process of trying, refining, and adjusting is critical to our growth. For example, we used to have a set of unmovable shelves dividing the big room at the center, we replaced those shelves with wall shelving and donated glass wall cubicles that can be moved. We have moved our cubicles every year since then as we add staff and adjust priorities. Those walls will no doubt move again when needed and I am delighted that they are not permanent. We share honestly with each other about what's working and what's not as a team. I am so pleased by The Canby Center's deepening culture of continuous improvement.

One of my mentors, Dr. Carson Pue says that "sustaining double digit growth (growth of 10% or more annually) is one of the most challenging things an organization can face". The Canby Center has been seeing double-digit growth each year for the last three years. Growth stretches all our creative, adaptive, relational, spiritual, human, and fiscal resources. The leader I am today is not ready for the leadership required of me in the coming three years. I must grow too. That's why I seek out mentors, coaches, friends and counselors to guide my work and our shared work at The Canby Center.

I hope you will take a moment to read about something special taking shape in our community...



2018 FINANCIALS



REVENUE

Individuals	\$346,844	59%
Foundations	\$110,959	19%
Churches	\$ 65,131	11%
Corporations	\$ 37,002	6%
Other Contributions	\$ 4,686	1%
Earned Revenue	\$ 26,173	4%
In-kind (Non-Cash)	\$625,652	
Total Income	\$1,215,487	

EXPENSES

Program (includes in-kind offset)	\$856,675	85%
Administration	\$ 69,313	7%
Fundraising	\$ 75,086	8%
Total Expenses	\$1,003,092	
Net Operating Income*	\$212,395	100%

*Includes Temporarily Restricted Revenue to be expensed in 2019

COMMUNITY

The Canby Center is committed to strong community partnerships. We've made it a priority to connect with churches, businesses, service organizations, the Canby school district, Civic organizations, and emergency services. Sharing our vision with others in the community has brought blossoms of hope even outside our building. Here's one example:

In Mid-December five middle schoolers arrived at the Canby Center with boxes of new clothing to donate. We asked them where these clothes came from. The teacher who was with them shared that one of the young men had created a campaign at Baker Prairie Middle School to receive donated clothing for the Canby Center. The plan had to be approved by the principal, it was administered with help from his classmates. Over the course of several weeks these students collected over 200 items (with an original target of at least 50 items) to share with families in need at The Canby Center. You could see the pure joy in their faces as they carried their donations to our clothing area. Proud of their accomplishment and pleased to be helping others as a direct result of their hard work. Hope blossomed not only for the recipients of these clothes, but for the givers.

Working together with our partners in the community brings hope for both the recipients of our service and for those who give.



THRIVING TOGETHER

Hope blossoms when we see what God has done...
Let's celebrate!

God has poured blessings over The Canby Center in 2018, and it brings me much joy to be walking down the path where God has led us. Reflecting on the thousands of community members that we have served, the word HOPE rings loudly within the four walls of The Canby Center! So many people enter the doors broken and leave with HOPE, knowing that somebody believes in them and helps restore their dignity! Transformation begins to take form and before you know it, the broken are now mentoring and giving others HOPE by building a strong foundation of trust.

What is the Thriving together Program?

The Thriving Together Program will help create the foundation for our community to thrive. Members will be encouraged and given access to the skills and support they need in order to move forward. The Canby Center will establish a sense of belonging, acceptance, and ownership to all members and develop community leaders. The program will empower our community through education and participation. More importantly, it will renew dignity. The purpose is to further our mission by having members volunteer. The Canby Center provides tools to thrive and mentor others.

The Thriving Together program launched in July of 2018 as a way to transition from a "Client" based model to a "Member" based model. Previously, clients of The Canby Center had no expectations or volunteer requirements. Services were available as needed. Now, members are seen as a vital part of the organization. We thrive when our community thrives - together.

In order to participate in clothing, food, or financial assistance, each household must meet three requirements:

1. Volunteer one hour a month
2. Attend a finance class within a year of joining
3. Sit down with a Thriving Together Coach to talk about their hopes and dreams and see how The Canby Center can help them achieve their goals. In addition, the coaches help identify gifts and talents and explore service roles.

As families accomplish the requirements and participate in services and see a real life change within their household, we will CELEBRATE! We will have a celebration twice a year for members who have successfully completed the program by achieving their goals, requirements, and giving back. They will receive a certificate of achievement and share their story.

I would like to share a story about a single dad of four boys who walked through the doors with his head down, looking for a glimmer of HOPE. A construction worker affected by the economic slow down had gone through his savings quickly. He came to the Canby Center for help. As I sat and listened to him, he kept repeating himself, "I have never had to ask for help before! This is so embarrassing that I can't support my boys. What will they think of their father?" When he finished sharing, he was in tears. I assured him that he had come to the right place. We came up with a plan of meeting his basic needs and brainstormed about how he was going to pay his rent and utilities. I asked him if I could pray with him and he said yes. I immediately began to reach out into the community for support. He called me that afternoon to share the great news that he was starting a side job. The income would cover his expenses, and the money would come in the nick of time. Praise God for HOPE that restores hearts!

Linda



BACKPACK BUDDIES



The Backpack Buddies Program provides hungry pre-kindergarten through third grade children with a backpack of food for the weekend. The results of the student being ready to learn on Monday morning helps them build confidence and improves academics. The program is fueled with help from many churches that pack the food at The Canby Center and then deliver to the schools each week. Backpack Buddies was the very first program that The Canby Center created over 10 years ago.

IN 2018, THE BACKPACK BUDDIES PROGRAM SERVED:

- 8,844 FOOD PACKS
- 250 CHILDREN EACH WEEK
- A FOOD VALUE OF \$26,500



READING MENTORS

Hope Blossoms *in the hearts of the children as they meet with their Reading Mentor each week...*



Learning to read is a complex process. Do you remember what inspired you to take on the challenge of acquiring this vital skill? Chances are it was someone special who took time with you, someone who cared. . . a parent, a teacher, a sibling...

Each week over 70 volunteers from the Reading Mentors Program meet with students in Canby elementary schools to share their time, their love of reading and their hearts. Their



goal is to inspire learning by meeting consistently, one-on-one with a child to enjoy reading together. Dedicated volunteers provide support for a child's academic success by modeling a love of reading.

The Reading Mentors Program is growing! It launched in fall of 2016 as a pilot program at Knight Elementary.

This fall, in 2018, all six Canby elementary schools opened their doors to Reading Mentors. Now over 120 students in the Canby School District participate.

Yet there are many more children in our community who could also benefit from reading with a Mentor.

Are you interested in volunteering as a Weekly Mentor? Please consider donating one hour a week to read with two children (1/2 hour each). Or if you need a more flexible schedule, become an On-Call Mentor - fill in (as you are available) for weekly volunteers when they are absent.

How else can you help? Research shows that there is a direct correlation between the number of books in a child's home and academic performance*. Once a month, each student in our program chooses a new, free book to take home. As the number of students in Reading Mentors grows, so does our need for new

children's books. Your financial support can help us to maintain this benefit for young readers.

We all need hope.

Mentors provide hope for students by showing up to share a good book. And their hope is renewed when they see children growing in reading confidence and ability.

For more information about how to get involved, please contact: Kathleen Hanberg, Reading Mentors Program Manager kathleen@thecanbycenter.org

Thank you!

Kathleen

Being a Reading Mentor has added such a positive dimension to my life. . . the children, the reading, but most of all the interaction.
– Reading Mentor, Trost Elementary

* M. D. R. Evans, Jonathan Kelley, Joanna Sikora; Scholarly Culture and Academic Performance in 42 Nations, Social Forces, Volume 92, Issue 4, 1 June 2014, Pages 1573–1605, <https://doi.org/10.1093/sf/sou030>



GROWTH REPORT

Several years ago, the Canby Center leadership defined our mission. "In God's love, we renew dignity and inspire learning for youth and families." This mission drives our effort, fuels our motivation and focuses our plans. We measure our progress against this mission regularly and systematically. We celebrate the highs of achieving our mission, and occasionally, feel the lows of falling short. And it is our "hope" that through God's grace we will see this mission fulfilled, "blossom".

This past year has been exciting to witness and experience. Since joining the team in August, I've been a part of remarkable growth, increasing opportunity to serve, and joy-filled ministry. Meeting our donors and building bridges to expand our support encourages and grows our faith as we see God working through us.

- Expanding relationships in the community. The Canby Center receives support from 22 local churches, 116 local businesses, and partners with many other community and Civic service organizations in Canby to bring hope.
- To realize rapid growth, there must be an equal measure of support. For the Canby Center, support comes in the form of financial gifts, in-kind donations, and volunteer hours. In every measurement of support, our donors and volunteer partners have delivered beautiful blossoms bringing hope in the form of tangible support to those we serve.

- Cash donations have exceeded our budget revenue, which was the highest in our history. Financial donations for this year exceeded \$564K, allowing the Canby Center to serve more families and individuals than ever before.



- In-kind food donations more than doubled from the previous year high of 118,000 pounds of food distributed to those we serve. Clothing donations increased to 85,927 pounds, another record year.
- Volunteers gave 10,855 hours of their time to help share God's love, renew dignity, and inspire learning to children and families in Canby.

What is hope? For our leadership team, hope is a strong and confident expectation. It is certain trust that as we rely on God and seek His plan for the Canby Center, He will make that plan blossom. This year we are celebrating His amazing work. Hope blossoms!

Steve

Volunteer Spotlight



Did you know that Tracie McBeth has been overseeing the day to day operations of the Clothing (Exchange) for 9 ½ years? A teacher by trade, Tracie offered to help The Canby Center where they needed her the most. She began immediately working with clothing and

wondered if she would enjoy it. What she soon realized was that providing clothing led to the opportunity to build relationships with the members, speaking hope into their lives. Tracie has shared time after time that God provided exactly what the members needed, sometimes

getting the exact items donated just hours before.

At The Canby Center, we provide dignity by offering new and gently used clothing, shoes, accessories, bedding, and diapers to our members. In 2018 we served an average of twenty families per week giving them the opportunity to shop for their needs at no cost. Our number one priority is to be cheerful, helping, and offer hugs and a smile to every member who shops. According to Tracie, "Our prayer is that every person who enters our doors feels better when they leave and hope blossoms in their lives."



What's next?

- **NEW VAN:** This year, our vision to expand our capability to provide food to those in need took a big step forward. With support from several foundations and significant donations from individuals, we've raised the funds to purchase a new refrigerated van. The "Sprinter" van will allow the Canby Center to pick up donations at various in-kind support locations. It will serve as a refrigeration unit as needed for increased temporary food storage. Van should be delivered in February 2019 and will be an immediate boost to our food distribution capacity. *Special thanks to Canby Alliance Church, Braemar Trust Foundation, Clackamas County Small Grants, Shasta Regional Trust, Autzen Foundation and many individual donors.*
- **NEW STAFF:** In 2019, we will be seeking to hire a Thriving Together Program Coordinator to assist with coaching new Thriving Together Member families and engaging these members further as volunteers. This is so exciting because a community is taking shape as these members serve. In 2018, our volunteer hours grew by 4,387 hours (38%) over 2017 primarily due to the Thriving Together Members volunteerism.



KITCHEN



In April, The Canby Center began using our commercial kitchen to share hot meals served daily, kitchen classes teaching healthy cooking skills, and a completely refurbished multi-purpose space. The remodeled kitchen has transformed the space to create a welcoming environment that serves our clients well. From Harvest Share and Saturday pantry food distributions

each week, to hosting various community organizations events, classroom activities, and providing meals, the new kitchen functions as a blossom of hope in so many ways.

The project was funded through a wonderful mix of individual donations, grant support, donations of materials, and numerous skilled and non-skilled volunteers offering their time, treasure and talents in support of the project. In total \$161,000 of financial support was given, highlighted by \$79K from individuals and over \$45K from foundations. Over 1,000 hours were donated as well as many materials. Praise God for a great outcome – a kitchen facility serving the needs of a growing community with excellence.

KITCHEN REMODEL PROJECT TOTALS:

- \$161,000 FINANCIAL SUPPORT
- 1,094 HOURS DONATED
- \$88,936 VALUE OF DONATED MATERIALS AND LABOR



2018 BLOSSOMS OF HOPE

265,551 LBS
OF FOOD

85,926 LBS
OF CLOTHING

130 READING
MENTORS KIDS

\$30,575 IN
HEALTH
ASSISTANCE
VALUE

10,855 IN
VOLUNTEER
HOURS

2,607
PEOPLE SERVED
FROM 921 HOMES

\$6,338 IN
HOUSING
ASSISTANCE

{ *How you can help* }

GIVING

- Donations one-time or monthly
- Planned giving include TCC in your will or estate plan
- Donate new or gently-used clothing at TCC
- Donate new books for primary age students

VOLUNTEERING

- Clothing Coordinator
- Lunch Hostess
- Warehouse Lead persons
- Delivery Drivers
- Volunteer to sort clothing at TCC
- Become a Reading Mentor (weekly or on-call)

[DONATE ONLINE](#)



Hope Blossoms

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